

# ENERGY EFFICIENT COMMUNITIES

Delmarva Power Energy Savings for Business Program



The Energy Efficient Communities Program offers cash incentives, technical expertise, outreach, and educational opportunities to municipal and government customers interested in making energy efficiency upgrades.

## Program Benefits

Organizations participating in the Energy Efficient Communities Program can enjoy:

- Reduced energy and maintenance costs
- Optimal climate control
- Extended equipment life
- Application assistance
- Guaranteed incentive rates
- One complimentary Operations and Maintenance Training course

## Eligibility

Taking advantage of these incentives is easy. Organizations must:

- Be a county, municipal, city, or town government agency
- Be a Maryland Delmarva Power customer with a commercial electric account

Contact us at 1-866-353-5799 to get in touch with your Account Executive. Delmarva Power Account Executives will assist you in ensuring you meet the eligibility requirements, completing applications, finding Service Providers, providing advice, and guiding you through the program requirements.

## Program Participation

Participating organizations can expect to take the following actions:

- Identify an Energy Champion—Delmarva Power's main point of contact—who will attend meetings with the designated Account Executive and trainings, and assist with program applications
- Develop an implementation plan to identify goals, facilities, measures, and a timeline
- Meet with Delmarva Power quarterly to review program details and goals
- Receive pre-approval for every project
- Send one member of your organization to complete an Operations and Maintenance Training course during the 2018–2020 program cycle
- Submit one application per year over the three-year cycle (2018–2020)
- Complete all project work by June 30, 2021



## Incentives

Energy Efficient Communities Program customers are eligible for incentives offered through any of Delmarva Power's Energy Savings for Business Programs. Designated Account Executives will work with each organization every step of the way to identify projects that best fit their needs.

Examples of common projects include:

- Street lighting
- Interior/exterior lighting and controls
- Chillers
- Commercial appliances and kitchen equipment
- HVAC units
- Variable frequency drives

Examples of other projects include:

- Compressed air
- Data center equipment
- Building envelope
- Building control systems
- Building tune-up
- Monitoring-based commissioning
- Combined heat and power

## Engineering Services

Our team will review the planned project(s) to determine the appropriate application type. Applications fall into one of two categories—prescriptive projects and custom/new construction projects.

Prescriptive Projects:

- Check specifications to make sure equipment qualifies and assist with workbooks and completing online applications
- Provide program criteria and incentive guidance if equipment does not qualify
- Identify potential energy savings to help with project design

Custom and New Construction Projects:

- Determine comparison baseline, program acceptable calculations, and preliminary cost effectiveness, and provide required documentation
- Conduct Custom Applications Workshops, held throughout the year

## Getting Started

Visit [delmarva.com/communities](https://delmarva.com/communities) or call **1-866-353-5799** for more information.